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Hyundai: Sales Cadets Learnerships 2024 New Job Opening

Description

Hyundai Automotive is a leading global automobile manufacturer renowned for its commitment to innovation, quality, and customer satisfaction. Our mission is to deliver cutting-edge vehicles that enhance the driving experience while meeting the diverse needs of our customers. We are seeking dynamic and motivated individuals to join our Sales Cadets Learnership Program to further develop their skills and grow within our vibrant organization.

The Sales Cadets Learnership Program at Hyundai Automotive offers a unique opportunity for individuals passionate about the automotive industry and sales to gain hands-on experience and professional development. This learnership is designed to equip participants with the knowledge and skills necessary to excel in a sales environment and contribute to the success of Hyundai Automotive.

Responsibilities

- **Customer Engagement:** Assist in engaging with customers to understand their needs and provide information about Hyundai's product offerings.
- **Sales Support:** Support the sales team in various activities, including preparing sales presentations, following up with leads, and managing customer inquiries.
- **Product Knowledge:** Gain in-depth knowledge of Hyundai's vehicle lineup, features, and benefits to effectively communicate with customers and address their questions.
- **Sales Processes:** Learn and assist with sales processes including vehicle demonstrations, test drives, and closing sales.
- **Market Research:** Contribute to market research efforts by gathering and analyzing data on customer preferences and competitor activities.
- **Administrative Tasks:** Perform administrative duties such as updating customer records, preparing reports, and maintaining sales documentation.

Qualifications

- **Education:** High school diploma or equivalent; post-secondary education in business, marketing, or a related field is advantageous.
- **Skills:** Strong communication and interpersonal skills; ability to work effectively in a team environment; basic computer proficiency.
- **Passion:** A genuine interest in the automotive industry and a desire to build a career in sales.
- **Availability:** Ability to commit to the full duration of the learnership program.

Job Benefits

- **Training:** Comprehensive training on Hyundai's products, sales techniques, and customer service.

Hiring organization

Hyundai Automotive

Employment Type

Intern

Duration of employment

3 Months

Industry

Motor Vehicle Manufacturing

Job Location

Johannesburg, Gauteng, South Africa, 2000, Johannesburg, Gauteng, South Africa

Working Hours

09

Date posted

September 30, 2024

Valid through

19.07.2028

- **Mentorship:** Guidance and support from experienced sales professionals.
- **Experience:** Practical experience in a dynamic and fast-paced automotive sales environment.
- **Career Development:** Opportunities for career advancement within Hyundai Automotive based on performance and business needs.

Contacts

Interested candidates are invited to submit their resume and a cover letter outlining their interest in the Sales Cadets Learnership Program. Please include "Sales Cadets Learnership Application" in the subject line.

Hyundai Automotive is an equal opportunity employer. We celebrate diversity and are committed to creating an inclusive environment for all employees.